



David E. Schubb

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Revolutionizing Real Estate for 46 Years!

Owner, officer, or manager of 5 real estate companies providing:

*Experience
Since 1970*

- Residential brokerage services
- REO management and disposition services
- Loss mitigation and short sale services
- Investment, syndication, and development services
- Expert witness services

Recipient of numerous sales/production awards
Nationally recognized speaker
Real Estate Coach

Professional
Associations

- Member of the National Association of Realtors, California Association of Realtors, and Contra Costa Association of Realtors since 1970
- Chairman of Computer Services Committee of the Contra Costa Association of Realtors
- Delegate to the California Association of Realtors
- Director of the Contra Costa Association of Realtors
- Chairman of the Public Relations Committee of the Contra Costa Association of Realtors
- Member of the Ethics Committee of the Contra Costa Association of Realtors
- Chairman of the Realtors Active in Politics of the Contra Costa Association of Realtors
- Member of the Business & Technology Committee of the Contra Costa Association of Realtors
- Member of the Fannie Mae Broker Council

- Member of the First Nationwide Bank Broker Council
- Member of the MLS/Business Technology Committee of the Contra Costa Association of Realtors
- Director/President of the Summit Ridge Homeowners Associations
- Buffini & Company Certified Mentor
- Member of the Lenders Processing Services Broker Council
- Member of California REO Network (CREON)
- Founding Member National Association of Hispanic Real Estate Professionals Bay Area
- Founding Member Walnut Creek Education Foundation
- Corcoran Consulting & Coaching Real Estate Coach

Projects

- **Beacon Ridge** - Bulk sale of sixteen condominium homes in Walnut Creek for American Savings
- **Davi Avenue** - Asset management, disposition, and rehabilitation of an entire block in Pittsburg for the Federal Savings & Loan Insurance Corporation involving Federal, State, and City agencies, as well as private investors and institutions
- **Lennon Lane** - Pre-foreclosure sale of a delinquent \$1.2 million note and deed of trust for Bank of America to the eventual user of a 10,000 square foot office building in Walnut Creek
- **Appian Way** - Asset management and disposition of an unfinished retail/office building in El Sobrante for The Bank of California
- **MacDonald Avenue** - Asset management and disposition of a vacant bank branch building for the Resolution Trust Corporation

Innovations

- Computerized Multiple Listing Service - Established first digital MLS in the Contra Costa Association of Realtors
- EstateVision - Enhanced virtual tour web sites incorporating iPIX surround images, QuickTime slide shows, property profiles, school information, and more. CD ROM presentations added
- webAgent Homefinder - Daily e-mail updates of new listings to clients as they are submitted to the market
- REO Management & Disposition - Instrumental in the development of the process for major institutions.

References

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